MEDIA7 X

Sacramento4Kids - Case Study



Sacramento4Kids

Sacramento 4Kids is a family resource hub for eve ything kids in the Greater Sacramento area—events, classes, camps, child care, schools, deals, and more.

They came to us wanting to boost traffic and outshine their competitors locally.

In just two months, we helped them increase their visibility and d ive more parents to their site.

Challenges

- The internal pages of the website had little or no content and thus, were not keyword optimized.
- It had no organic rankings and very little customer base.
- Sacramento4kids had invested a significant resources in content marketing by building their blog with the goal of directing traffic to their main site.

Though this was considered as "warm traffic" as the users would not be interacting with the brand in the first go, but still if they've reached the blog and read the articles, they have managed to show some level of engagement. So, there was a need to increase their blog traffic too

Solution

- We started with optimizing the website locally by creating local business listings and also got 3 4 high-quality contextual links from high DA, high TF sites
- We fixed the content of the pages according to their relevant keywords.
- We also drafted new engaging content for the pages which had no substantial content and optimized them according to the keywords.

- We optimized the landing pages and included better call to actions which increased the conversion rate.
- We performed a full on-page optimization for the website which included Robots.txt optimization, reducing the load time of the website, creating optimized Meta tags and optimizing the Image Alt tags.
- We also got the "Breadcrumbs" navigation updated on all the internal pages of the site (including the blog section) to offer a one-click access to the higher site levels.

Results

Domain	Keyword	Start		Þ	30	1 Day	7 Days	30 Days	Life
acramento4kids.com/cat/kids-ea	🚃 🖗 kids eat free sacramento	5	2	-	5	-	-	±1	#3
sacramento4kids.com/cat/birthda	🧱 💡 birthday parties sacramento	6	3	4			-		• 3
ecramento4kids.com/20-fun-thin	🔜 💡 secremento with kids	22	3	-	3	-	+ 1	± 20	+1
sacramento4kids.com/upcoming	🔤 💡 sacramento kids events	8	6	-	1	-	-	+ 2	• 3
acramente4kids.com/20-tun-thin	🚾 💡 things for kids to do in secr	34	6	5	6	-	-	∔ 3	±2
sacramento4kids.com/20-fun-thin		37	7	-		-	-	4 4	+ 3
acramento4kids.com/spring-bre	🚃 🖗 activities for kids sacramento	27	7	-	-	-	-	⊕ 15	÷ 2
sacramento4kids.com/20-fun-thin		23	7	-	7	e 10	a 11	 ≥26 	•1
ecramento4kids.com/20-tun-thin	🔜 💡 fun things to do with kids i	30	8	-	-	≠ 2	-	+3	±2
sacramento4kids.com/		27	10	-	6	-	+1	 ■ 13 	+1
acramente-4kids.com/spring-bre	🚃 🖗 sporamento kids polivities	26	10	-	-	-	# 1	± 7	±1
sacramento4kids.com/20-fun-thin		34	10		6	-		e 13	+ 2



